

MADE IN FRANCE

REACH THE WORLD  
EVERY TIME, EVERY DAY, ANYWHERE

## COMPANY PROFILE TO OUR AGENTS

Dear Friends,

TRANS BUSINESS INTERNATIONAL based in Paris CDG was set up by two friends, Yoann Duchêne and Mickaël Boura in 2000, mainly running by young and dynamic staff with solid work experience in international freight and trade.

TBI has gradually evolved from its traditional roll of freight forwarder to become a genuine logistics provider on an international scale today. Now, since Sept 2010 TBI set up its own office based in Le Havre port to control and manage by them the sea freight business as well as their Airfreight Service. In addition, by joining the network and travelling every month we are increasing our worldwide position and become a really efficient French partner to those who are looking for fastest, youngest and cheapest agent.

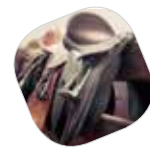
Thanks to this organisation our company is introduced to independent forwarders like you, looking to expand their business in France. Highly beneficial too is the fact that the network provides us the opportunity to expand our business in your country. By this mean we expect develop strong and global alliances which will undoubtedly generate new businesses for both sides.

Through agency agreements, we expect develop more business in markets and industries that we have not penetrated yet. As you know, having a reliable network and fast connections is essential in this business. We hope to handle more cargoes from/to everywhere in the world. In this sense we map out the following project we hope you will subscribe to it.

What prevails for us is to tackle new markets and find out new outlets. More than a freight services provider we could also introduce your importers/exporters and our customers accordingly, to boost not only the transportation chain but also international trade between our mutual shippers/consignees.



FREIGHT & LOGISTICS SOLUTIONS



SYNOPSIS  
OF SERVICES

On account of the rude competitiveness in the freight's field, TBI does its utmost to provide its customers or its overseas partners both, the best services and prices as well, so that, they may remain competitive at their turn. Our success is not only due to the position we have towards the airlines and shipping companies but also our efficiency and the high quality service we provide.

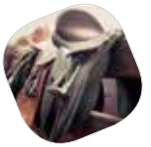
It is also due to our commitment into the safety of our agent's assignments.

Our business philosophy focuses on maintaining and perpetuates our business relationships with partners we work with. In other terms between sellers, buyers, shipping lines, airlines and the haulers.

We are well aware of the importance of giving our partners accurate information as far as the global supply chain is concerned that's the reason why we track the goods at every step of the route. Please find below our skills:

- Air Freight/Sea Freight
- General/Dangerous/Perishable/Human remains/Live animal....
- Brokerage
- Warehousing and Distribution
- Customs documentation and consultancy (Our own custom licence and bond warehouse)
- Back to Back/Consol everywhere in the world
- Inland transportation with our own Trucking company
- Picking/Packing/Crating/Dispatch
- Courier services-full express/next day/overnight
- Sales and Customers services
- On-time and tailor made solutions
- International trade Consulting and Sourcing
- 24H/24 7Days

Thanks to an efficient control of transport & Logistics operations in an ever changing environment, TBI is the reliable partner not only for multinational group but also for small and medium size companies as well.



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## AIR & OCEAN EXPORT SERVICES

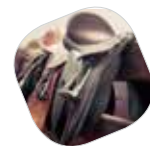
Trans business international is prepared to offer your company a variety of export services as follow, this service permits the maximum savings on your worldwide air exports.

### AIR FREIGHT:

- IATA Agreement
- General/Perishable/Human remains/Live animals....
- Back to back or consol
- AOG Desk
- Fashion Log and G.O.H
- High Valued cargo with our own safe warehouse
- Consolidation in all mains airports
- Picking-packing/Crating.
- Current customers based and volumes
- Friendly relationships with all major carriers
- Check list before all departures and agent approval as well
- Developing niche business

### SEA FREIGHT:

- Full Container Load (FCL) and Less container load (LCL)
- Own office near the Dock
- Back to back or consol
- General/Perishable/Human remains/Live animal....
- Fashion Log and G.O.H
- High valued Cargo
- NVOCC Services
- Stuffing/Un-stuffing
- Picking-packing/Crating.
- Current customers based and volumes
- Consolidation in all mains ports
- Friendly relationships with all major carriers



AIR & OCEAN  
IMPORT SERVICES

## PRE-ADVICE:

Prior to export freight, TBI will pre-advise all air or ocean shipping details including MAWB, HAWB, Airline/Flight, Ocean B/L, Vessel, Weight & Pcs with Your company's shipping references. At last, Fax or E-mail will be sent to final consignee. Shipment is then exported on the next flight/Vessel available to the destination of your choice.

## AIR &amp; OCEAN IMPORT SERVICES:

Thanks to the network, we will be always in touch with our fellow members implanted all over the world with whom we have fast connections in order to organise any shipment for their French customer. Moreover it happens to be highly beneficial for our French customers because thus we can organise for them any shipment from elsewhere to France.

Moreover it is necessary to underline that we do our utmost to offer you the best rates, the swiftest clearance possible and the personalised services you require for your standard and time sensitive shipments.

## CUSTOMS CLEARANCE:

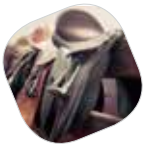
Our own customs department use DELTA, a relevant system to clear the consignments. Since the flight take off, our trained staff can process the documentation immediately. Customs allows us to arrange Pre-clearance of your goods in order to not waste any time. These combined services will offer you tremendous timesaving and, therefore, increase delivery performances. In this sense, our agents simply give TBI a full set of documents by mail or fax, i.e.:

- Packing list
- Commercial invoice
- Air Waybill or Ocean Bill of Lading

This will permit a Pre-clearance of each shipment and organise delivery on time and before any other agent, we are the fastest in Paris.

## TRUCKING SERVICES:

Trucking, positioning of all type of ocean containers. Trucking of LCL Import and Export, from and to your door Heavy lift transportation Local pickup and delivery with our own trucking company.



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At least, it is necessary to underline that we are working with all our freight partners on 50/50 profit sharing basis between buying and selling prices.

Will always give you our real NET/NET cost in order permit you to gain the business, be sure about that, this is why we are strongly develop our overseas relationships cause we are honest, cheapest and above all fastest.

Because you are always complaining about the French forwarders whom don't know speak in English, don't know what Blackberry is, taking so long time for the feedback and finish their job at 6 pm.

With TBI this is totally different, this is exactly the opposite, all our staff speaks in English starting at 8am to finish at 8pm, using Skype and BBM every day even Sunday. Using TBI will increase definitively your strengths and skills in the French Market.

Meanwhile, we are remaining at your disposal to reply any sales requests within 24H or to arrange sales visits in your country, indeed one of our qualities and not the last is "reactivity".

Sincerely

Tbi Team



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## TRANS BUSINESS INTERNATIONAL'S INFORMATION

COUNTRY	FRANCE	
CITY CODE	PARIS CDG (CDG AIRPORT), LE HAVRE	
COMPANY SIGLE	T.B.I	
ESTABLISHMENT	DECEMBER 2000	
OFFICES	PARIS CDG	ZI Paris Nord 2 - BP 63078 - 95973 ROISSY CDG Cedex - France Tél. +33 (0)1 48 63 25 15 - Fax +33 (0)1 48 63 25 11
	LE HAVRE	16 rue Duplex - 76600 LE HAVRE - France Tél. +33 (0)2 35 21 15 00 - Fax +33 (0)2 35 21 07 74
	LYON	200 rue des Pays-Bas - Cargoport BAT B - 69125 LYON Saint-Exupéry - France Tél. + 33 (0)4 72 22 71 50 - Fax + 33 (0)4 72 22 71 54

FOR ANY EMERGENCY CALL : +33609010972 / +33613234135

### BANK DETAILS

BENEFICIARY : TRANS BUSINESS INTERNATIONAL  
ZONE PARIS NORD 2 – BP63078  
95973 ROISSY CDG CEDEX  
FRANCE

BANK 'S NAME : BNP PARISBAS  
ADRESS : ROISSY EN FRANCE  
IBAN : FR76 3000 4021 4700 0102 6756 111  
ACCOUNT NUMBER : 00010267561  
BIC (SWIFT) : BNPAFRPPROI



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